

PROGRAM	3583-S(R) DATE OF AWARD THRU JULY 31, 2003					
TITLE	MISCELLANEOUS PRINTING		HBP INC.		WINCHESTER PRINTERS INC	
		BASIS OF	HAGERSTOWN MD		WINCHESTER VA	
ITEM NO.	DESCRIPTION	AWARD	UNIT RATE	COST	UNIT RATE	COST
I.	COMPLETE PRODUCT:					
ITEM 1.	Mountaineer Heartbeat:					
(a)	4-page issue printing in a single ink color including binding					
(1)	Makeready and/or Setup	2	326.00	652.00	150.00	300.00
(2)	Running per 100 copies	40	5.40	216.00	7.65	306.00
(b)	8-page issue printing in a single color including binding					
(1)	Makeready and/or Setup	1	357.00	357.00	300.00	300.00
(2)	Running per 100 copies	20	11.25	225.00	12.05	241.00
(c)	12-page issue printing in a single ink color including binding					
(1)	Makeready and/or Setup	1	541.00	541.00	471.00	471.00
(2)	Running per 100 copies	20	15.80	316.00	14.70	294.00
(d)	Additional color(s) of ink per color, per page					
(1)	Makeready and/or Setup	28	25.00	700.00	34.50	966.00
(2)	Running per 100 copies	560	1.10	616.00	16.65	9,324.00
ITEM 2.	BROCHURES:					
(a)	Up to and including 8.5x11" printing face and back in two ink colors					
(1)	Makeready and/or Setup	3	431.00	1,293.00	330.00	990.00
(2)	Running per 100 copies	78	11.60	904.80	8.50	663.00
(b)	Over 8.5x11" up to and including 8-1/2 x 14" printing face and back in two ink colors					
(1)	Makeready and/or Setup	3	431.00	1,293.00	330.00	990.00
(2)	Running per 100 copies	78	14.90	1,162.20	0.90	70.20
(c)	Additional colors of ink per color, per side					
(1)	Makeready and/or Setup	12	182.00	2,184.00	50.00	600.00
(2)	Running per 100 copies	212	4.95	1,049.40	0.40	84.80
ITEM 3.	VISN 5 Outpatient Handbook:					
(a)	Print in 4-color process including binding..each page					
(1)	Makeready and/or setup	20	85.00	1,700.00	4513.00	90,260.00
(2)	Running per 100 copies	2000	1.37	2,740.00	33.56	67,120.00
(b)	Additional colors of ink per color, per side					
	Makeready and/or setup	40	12.00	480.00	37.50	1,500.00
	Running per 100 copies	4000	0.24	960.00	2.50	10,000.00
ITEM 4.	ADVANCED ACCESS:					
(a)	Printing in 4-color process ink color including binding...each page					
(1)	Makeready and/or setup	12	138.00	1,656.00	1099.00	13,188.00
(2)	Running per 100 copies	240	3.65	876.00	25.90	6,216.00
II.	AUTHOR'S ALTERATIONS/REVISED PROOFS:					
(a)	Author's Alterations...per page	15	40.00	600.00	50.00	750.00
(b)	Revised color proofs...2 sets of each page	10	50.00	500.00	10.00	100.00
	CONTRACTORS TOTALS			\$21,021.40		\$204,734.00
	DISCOUNT		0.50%	\$105.11	0.00%	\$0.00
	DISCOUNTED TOTALS			\$20,916.29		\$204,734.00
				AWARDED		